

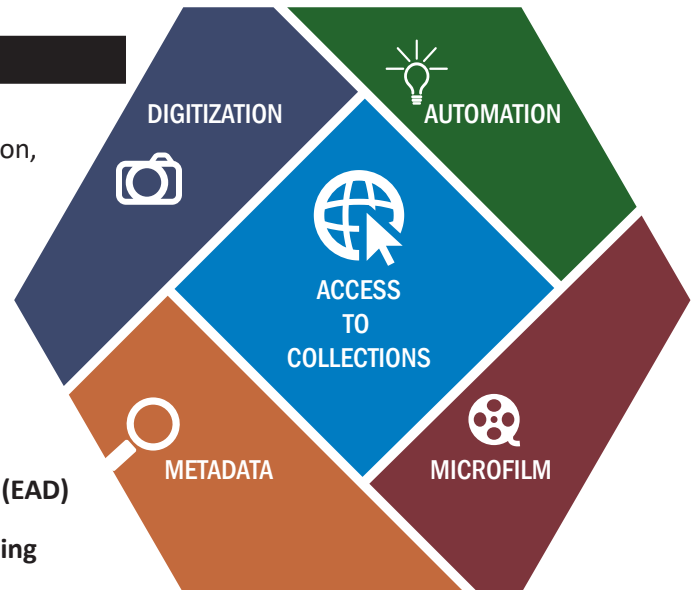
## BACKSTAGE LIBRARY WORKS AND THE ASSOCIATION OF SOUTHEASTERN RESEARCH LIBRARIES ANNOUNCE A NEW DISCOUNT AGREEMENT FOR ASERL MEMBERS

### DISCOUNTED SERVICES

Backstage Library Works provides services to help you expand access to your collections. Leveraging technology and specialization, we work with libraries to efficiently and cost-effectively manage physical collections, digital collections, and metadata.

Most Backstage services are now available to ASERL member institutions with an 8% discount. These services include:

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| <ul style="list-style-type: none"> <li>• Original cataloging</li> <li>• Copy cataloging</li> <li>• Cataloging for non-English materials and non-Roman scripts</li> <li>• Bibliographic record upgrades</li> <li>• Shelf-ready processing</li> <li>• Reclassification</li> <li>• Automated authority control</li> <li>• RDA enrichment</li> <li>• URI enrichment for linked data</li> <li>• Record deduplication</li> <li>• Database cleanup</li> <li>• ILS migration</li> <li>• Custom programming</li> </ul> | <ul style="list-style-type: none"> <li>• Digitization</li> <li>• Descriptive metadata</li> <li>• Transcription</li> <li>• Text markup (TEI)</li> <li>• Finding aid conversion (EAD)</li> <li>• Preservation microfilming</li> <li>• Microfilm duplication</li> <li>• Microfilm storage</li> <li>• Microfilm digitization</li> <li>• Inventory</li> <li>• Physical reclassification</li> <li>• RFID tagging</li> <li>• Other on-site services</li> </ul> |
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### NEXT STEPS

Backstage services are tailored to fit the needs of each library's collections. As we prepare a price quote for your project, simply let us know that your library is an ASERL member so we can apply the discount.

If you already have a quote for services from Backstage, please contact us for updated pricing.

If you have questions regarding the member discount or any of our services please call or send an email.

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### EXCEPTIONS

RFP responses and other competitive bid situations where normal pricing has already been reduced may not be eligible for the additional ASERL member discount.

The discount does not apply retroactively. Projects currently underway are not eligible.

Ongoing maintenance and update services for authority control and record enrichment are not eligible.

Larger authority control and record enrichment projects, such as those that involve initial authority processing and/or RDA enrichment for a database, a migration from another authority control service, or a remaster to bring a catalog up to date are eligible for the member discount.